

# ABB 2021

Above and Beyond for Business

● Q1 REPORT

## BALANCE SHEETS

Unaudited - 000s omitted

March 31,	2021	2020
<b>ASSETS</b>		
Cash & cash equivalents	\$ 388,991	\$ 186,193
Investment securities	1,067,359	754,159
Loans receivable	2,192,017	1,545,989
Allowance for loan losses	(22,946)	(21,888)
Loans receivable, net	2,169,071	1,524,101
Furniture, equipment & leasehold improvements, net	7,472	8,833
Bank/Corp owned life insurance	28,070	25,698
Other assets	44,247	38,650
<b>TOTAL ASSETS</b>	<b><u>\$3,705,210</u></b>	<b><u>\$ 2,537,634</u></b>
<b>LIABILITIES</b>		
Deposits:		
Non-interest bearing demand deposits	\$ 1,855,756	\$ 1,164,965
Interest bearing transaction accounts	260,610	214,967
Money market & savings deposits	1,270,228	872,908
Certificates of deposits	34,267	36,044
Total Deposits	3,420,861	2,288,884
FHLB Advances/Other borrowings	-	-
Other liabilities	36,265	33,526
<b>TOTAL LIABILITIES</b>	<b><u>\$ 3,457,126</u></b>	<b><u>\$ 2,322,410</u></b>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock & retained earnings	\$ 251,429	\$ 216,080
Accumulated other comprehensive income/(loss)	(3,345)	(856)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b><u>\$ 248,084</u></b>	<b><u>\$ 215,224</u></b>
<b>TOTAL LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>	<b><u>\$ 3,705,210</u></b>	<b><u>\$ 2,537,634</u></b>
Standby Letters of Credit	\$ 32,115	\$ 38,614

## INCOME STATEMENTS

Unaudited - 000s omitted except share and per share amounts

Three months ended March 31,	2021	2020
<b>INTEREST INCOME</b>		
Loans	\$ 20,774	\$ 17,295
Investments	4,122	3,913
Interest earning deposits in other financial institutions	66	54
<b>TOTAL INTEREST INCOME</b>	<b><u>24,962</u></b>	<b><u>21,262</u></b>
<b>INTEREST EXPENSE</b>		
Interest bearing transaction accounts	41	105
Money market & savings deposits	414	968
Certificates of deposits	14	41
FHLB Advances/Other borrowings	-	131
<b>TOTAL INTEREST EXPENSE</b>	<b><u>469</u></b>	<b><u>1,245</u></b>
<b>NET INTEREST INCOME</b>	<b>24,493</b>	<b>20,017</b>
Provision for loan losses	-	1,434
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>24,493</b>	<b>18,583</b>
<b>TOTAL NONINTEREST INCOME</b>	<b>1,527</b>	<b>411</b>
<b>TOTAL NONINTEREST EXPENSE</b>	<b>13,934</b>	<b>12,045</b>
<b>EARNINGS BEFORE INCOME TAXES</b>	<b>12,086</b>	<b>6,949</b>
Income tax expense	3,170	2,110
<b>NET INCOME</b>	<b><u>\$ 8,916</u></b>	<b><u>\$ 4,839</u></b>
Earnings per share - basic	\$ 1.10	\$ 0.60
Earnings per share - diluted	\$ 1.09	\$ 0.60
Weighted average shares - basic	8,110,856	8,036,255
Weighted average shares - diluted	8,211,935	8,122,355

# SHAREHOLDERS & CLIENTS,

What a difference a year makes! This time last year we found ourselves hunkered down as the global pandemic reared its ugly head, and uncertainty reigned. Now, thankfully vaccines are available and we are emerging anew; the world and our economy are recovering.



The 1st quarter of 2021 for ABB was an absolute success. Total assets grew by 46% between 03/30/20 and 03/30/21 to \$3.7 billion. Total loans, excluding PPP, increased by \$3.9 million during the same time period which is quite small but compared to our peers, it represents excellent growth in challenging circumstances. Total deposits increased 49% year over year, or \$1.1 billion, largely due to our clients' participation in PPP. It's notable, however, that the Bank's growth in deposits from new client acquisition was strong at approximately \$250 million.

Our net income for the 1st quarter of 2021 was \$8.9 million, an increase of 84% or \$4.1 million over prior year quarter. This substantial increase was largely from PPP participation and the associated fees.

These outstanding numbers are directly attributable to the reopening of our economy, our fantastic clients, who are the envy of every bank in Southern California, and our outstanding staff.

A word to the staff – Thank you for your impressive resiliency combined with your unending devotion to ABB. It's these attributes of which we are most proud.

To our clients – Thank you for enabling us to be your Bankers and for your loyalty.

*At your service,*

**- Leon Blankstein**

President, Chief Executive Officer, Director

American Business Bank has seven offices in strategic locations including: Los Angeles, Irvine, Anaheim, Torrance, Woodland Hills, Corona and Ontario.

[www.americanbb.bank](http://www.americanbb.bank)

